

Barnes Buchanan Conference

AGENDA

THURSDAY, FEBRUARY 6

All presentations will take place in Ponce de Leon Ballrooms V & VI unless otherwise noted.

Optional Additional Session:

9:00 – 10:45 a.m. **Risk Management Panel**
Bruce Booken, Buchanan Ingersoll & Rooney
Thomas Carless, McGladrey
Sue Friedberg, Buchanan Ingersoll & Rooney
Jim Lepine, McGladrey
Matt Meade, Buchanan Ingersoll & Rooney
Jack Tomarchio, Buchanan Ingersoll & Rooney

Materials from this session will be available at the registration desk and on the Conference website.

9:00 – 5:00 p.m. **Registration (East Ballroom Foyer)**

1:00 – 1:10 p.m. **Welcome**
Mary Ann Dunham, Buchanan Ingersoll & Rooney

1:10 - 2:10 p.m. **Company Presentations**
James Callahan, Ackerman Security Systems
Patrick Egan, Security Partners
Bill Polk, Egis Capital Partners
Paul Sargenti, SAFE Security
Mary Ann Dunham, Moderator

2:10 - 2:30 p.m. **Special Presentation**
Jack Tomarchio, Buchanan Ingersoll & Rooney

2:30 – 3:00 p.m. **Break**

3:00 – 4:00 p.m. **Significant Transaction Panel**
Mark Ein, Kastle Systems
Mike Haislip, Monitronics
Joe Nuccio, ASG Security
Greg Watts, Goldman Sachs
Hugh Van der Veer, Moderator

4:00 - 4:45 p.m. **Presentation: Debt/Capital Markets Overview**
David Stang, Bank of America Merrill Lynch

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AGENDA (cont.)

4:45 – 5:00 p.m. Recognition of SDM's Dealer of the Year
Guardian Protection Services, Russ Cersosimo

6:30 - 9:30 p.m. Cocktail / Dinner Party (Mediterranean Courtyard)

FRIDAY, FEBRUARY 7

All presentations will take place in Ponce de Leon Ballrooms V & VI unless otherwise noted.

7:30 - 8:30 a.m. Continental Breakfast

8:30 - 10:30 a.m. Presentation: Alarm Industry and Market Overview
Michael Barnes, Barnes Associates

10:30 - 11:00 a.m. Break

11:00 - 12:15 p.m. C-Suite Roundtable*
Don Boerema, Chief Corporate Development Officer, ADT Security
Matt Eyring, Chief Innovation Officer, Vivint
Mike Meyers, Chief Financial Officer, Monitronics
Donald Young, Chief Information Officer, Protection 1
Hugh Van der Veer, Moderator

12:15 – 1:30 p.m. Lunch (Ocean Lawn)

6:00 - 7:30 p.m. Cocktail Reception (Ocean Terrace)
Dinner on your own

*Please note that after their brief introductions about themselves and their companies, the participants will be asked to play the role of fictional executives at a fictional security company. They are doing so at the request of the Conference. The views expressed during this segment in no way reflect the positions of their respective companies. Furthermore, as this is a hypothetical, please know that some of the positions taken (both pro and con) are done solely for the purpose of furthering a full discussion of an issue.

SATURDAY, FEBRUARY 8

MEET AT THE OCEAN GOLF AND TENNIS CLUBHOUSE FOR BOTH ACTIVITIES.

8:30 a.m. Scramble Golf Tournament
Ocean Course

10:30 a.m. Tennis Tournament
Har-Tru Courts

12:30 p.m. Lunch & Awards Ceremony
Ocean Golf and Tennis Clubhouse