# **Barnes Buchanan Conference**

#### **AGENDA**

#### **THURSDAY, FEBRUARY 4**

All presentations will take place in Ponce de Leon Ballrooms V & VI unless otherwise noted.

8:00 – 5:00 p.m. Registration (East Ballroom Foyer)

10:00 – 11:30 a.m. Cybersecurity Panel

**Tom Dennison** – ADT Security Systems

Serge Jorgensen – Sylint

Patrice Malloy - Office of the Florida Attorney General

Matt Meade – Moderator

11:30 – 1:00 p.m. Lunch (on your own)

1:00 – 1:05 p.m. Welcome

Bryan Lawrence – Buchanan Ingersoll & Rooney

1:05 – 2:15 p.m. Company Presentations

Ken Gill – CPI Security Systems

R.T. Arnold – Eyewitness Surveillance

Anthony Canale - Verisk/ISO

**Steve Van Till** – Brivo **Rob Jones** – Moderator

2:15 – 2:30 p.m. Recognition of SDM's Dealer of the Year and

Systems Integrator of the Year

**Dealer of the Year**: Vector Security – Vince DiValerio **Systems Integrator of the Year**: Kastle Systems – Mark Ein

2:30 – 3:00 p.m. Break

3:00 – 4:00 p.m. Perspectives

Bill Bozeman Joe Nuccio Rich Perry Matt Polka Ron Rothman

Mary Ann Dunham – Moderator

4:00 – 5:00 p.m. Recent Entrant Panel

Sean O'Neill - American Security

Marcus Scott – National Video Monitoring

**Glen Silvestri** – Imperial Capital **Tim Whall** – Protection 1

Mary Ann Dunham – Moderator

6:30 - 9:30 p.m. Reception in the Mediterranean Courtyard (Inclement Weather Ponce I-IV)

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### **AGENDA** (cont.)

#### FRIDAY, FEBRUARY 5

All presentations will take place in Ponce de Leon Ballrooms V & VI unless otherwise noted.

7:30 - 8:30 a.m. Continental Breakfast

8:30 - 10:30 a.m. Presentation: Alarm Industry and Market Overview

Michael Barnes – Barnes Associates

10:30 - 11:00 a.m. Break

11:00 - 12:15 p.m. C-Suite Roundtable

Jeff Gardner – Monitronics Luis Orbegoso – ADT Business Pam Petrow – Vector Security Tim Whall – Protection 1

**Hugh Van der Veer** – Moderator

12:15 – 1:30 p.m. Lunch on the Ocean Lawn (Inclement Weather Ponce IV)

6:00 - 7:30 p.m. Cocktail Reception on the Beach Club Patio

Dinner on your own

Since some of our panelists are officers of public companies, we offer the following disclosure. Please note that any forward-looking statements made by our panelists are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by such words as "should," "anticipate," "estimate," "approximate," "expect," "target," "may," "will," "project," "intend," "plan," "believe" and other words of similar meaning and expression. You can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are inherently subject to a variety of risks and uncertainties that could cause actual results to differ materially from those discussed. Although it is not possible to predict or identify all risk factors, they certainly include today's uncertain economic times. We direct you to these public companies' SEC filings for additional risk factors. Our panelists, including our public company officers, cannot, of course, give any assurance that any goal, plan or target discussed today can be achieved; and our audience is cautioned not to place undue reliance on such statements, which speak only as of the time when made. Our panelists and their companies undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

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## **AGENDA** (cont.)

#### **SATURDAY, FEBRUARY 6**

MEET AT THE OCEAN GOLF AND TENNIS CLUBHOUSE FOR BOTH ACTIVITIES.

8:30 a.m. Scramble Golf Tournament

Ocean Course

10:30 a.m. Tennis Tournament

Har-Tru Courts

12:30 p.m. Lunch & Awards Ceremony

Ocean Golf and Tennis Clubhouse