

Barnes Buchanan Conference

AGENDA

THURSDAY, FEBRUARY 9

ALL PRESENTATIONS WILL TAKE PLACE IN PONCE DE LEON BALLROOMS V & VI

- 11:00 a.m. - 5:00 p.m.** **Registration (East Ballroom Foyer)**
- 1:00 p.m.** **Welcome**
Hugh Van der Veer, Buchanan Ingersoll & Rooney
- 1:00 p.m. - 2:00 p.m.** **Lender Panel Discussion:**
Mark Melendes, The PrivateBank
Dave O'Brien, Bank of America Merrill Lynch
Bill Polk, Capital One
Will Schmidt, CapitalSource Finance
Hugh Van der Veer, Buchanan Ingersoll & Rooney - Moderator
- 2:00 p.m. - 2:40 p.m.** **Company Presentations:**
Daniel Oppenheim, DGA Security
Stanley Oppenheim, DGA Security
Ron Petnuch, Intertech Security
Tom Buchanan, Buchanan Ingersoll & Rooney - Moderator
- 2:40 p.m. - 3:00 p.m.** **Conversation with Ben Cornett**
EZ Watch Pro / LogicMark
- 3:00 p.m. - 3:30 p.m.** **Break**
- 3:30 p.m. - 3:50 p.m.** **Presentation: Private Equity Impressions on the PERS
and Security Alarm Industries**
Kevin Prokop, Rockbridge Growth Equity
- 3:50 p.m. - 4:35 p.m.** **Presentation: Capital Markets Overview**
Dave Stang, Bank of America Merrill Lynch
- 4:35 p.m. - 5:15 p.m.** **Presentation: Electronic Contracting**
John Jacobs, eOriginal
Bryan Lawrence, Buchanan Ingersoll & Rooney
- 6:30 p.m. - 7:15 p.m.** **Cocktail Reception (Mediterranean Courtyard)**
- 7:25 p.m.** **Recognition of SDM's Dealer of the Year**
Todd Pedersen, Vivint
- 7:30 p.m. - 10:00 p.m.** **Dinner and Keynote Address (Circle Dining Room)**
Alison Levine

Barnes Buchanan Conference

AGENDA

FRIDAY, FEBRUARY 10

ALL PRESENTATIONS WILL TAKE PLACE IN PONCE DE LEON BALLROOMS V & VI

- 7:30 a.m. - 8:30 a.m.** **Continental Breakfast**
(East Ballroom Foyer)
- 8:30 a.m. - 10:30 a.m.** **Presentation: Alarm Industry and Market Overview**
Michael Barnes, Barnes Associates
- 10:30 a.m. - 11:00 a.m.** **Break**
- 11:00 a.m. - 12:15 p.m.** **CEO/President Roundtable:**
Robert Kleinman, AFA Protective Systems
Peter Michel, Seguin Partners
Joe Nuccio, ASG Security
Todd Pedersen, Vivint
Hugh Van der Veer, Buchanan Ingersoll & Rooney - Moderator
- 12:15 p.m. - 1:30 p.m.** **Lunch (Ocean Lawn)**
- 6:00 p.m. - 7:30 p.m.** **Cocktail Reception (Ocean Terrace)**
Dinner on your own

**Because some of the speakers are employees of public companies, we offer the following disclosure. Please note that any forward-looking statements made by our speakers are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by such words as "should," "anticipate," "estimate," "approximate," "expect," "target," "may," "will," "project," "intend," "plan," "believe" and other words of similar meaning and expression. You can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are inherently subject to a variety of risks and uncertainties that could cause actual results to differ materially from those discussed. Although it is not possible to predict or identify all risk factors, they certainly include today's uncertain economic times. We direct you to these public companies' SEC filings for additional risk factors. None of our speakers give any assurance that any goal, plan or target discussed today can be achieved and our audience is cautioned not to place undue reliance on such statements, which speak only as of the time when made. Our public company speakers and their companies undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.*